

## **Agenda**

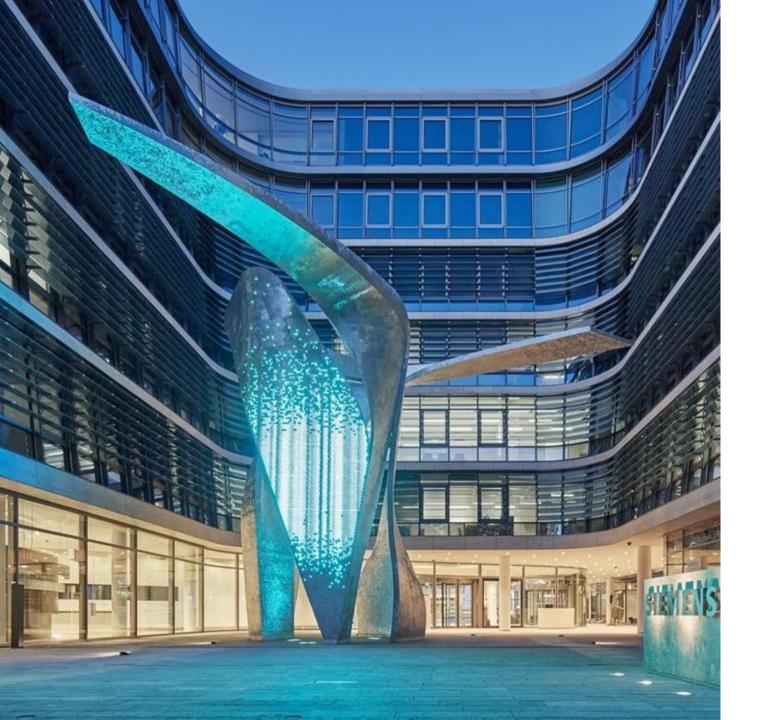


- > Siemens, what do we do?
- What is a gas turbine?
- Additive manufacturing overview
- Siemens additive manufacturing
- Discussion/Questions

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## **SIEMENS**

Ingenuity for life

## Leading in Electrification, Automatization and **Digitalization**

379,000

Employees

€83 bn

Revenue

€6.1 bn

Net profit

11.3%

Profit margin industrial business

In Fiscal 2018

## New company setup as of April 1, 2019



### **Operating Companies**

### **Strategic Companies**

Gas and Power\*



**Smart Infrastructure** 



Digital Industries



**Siemens Mobility** 



SIEMENS Gamesa \*





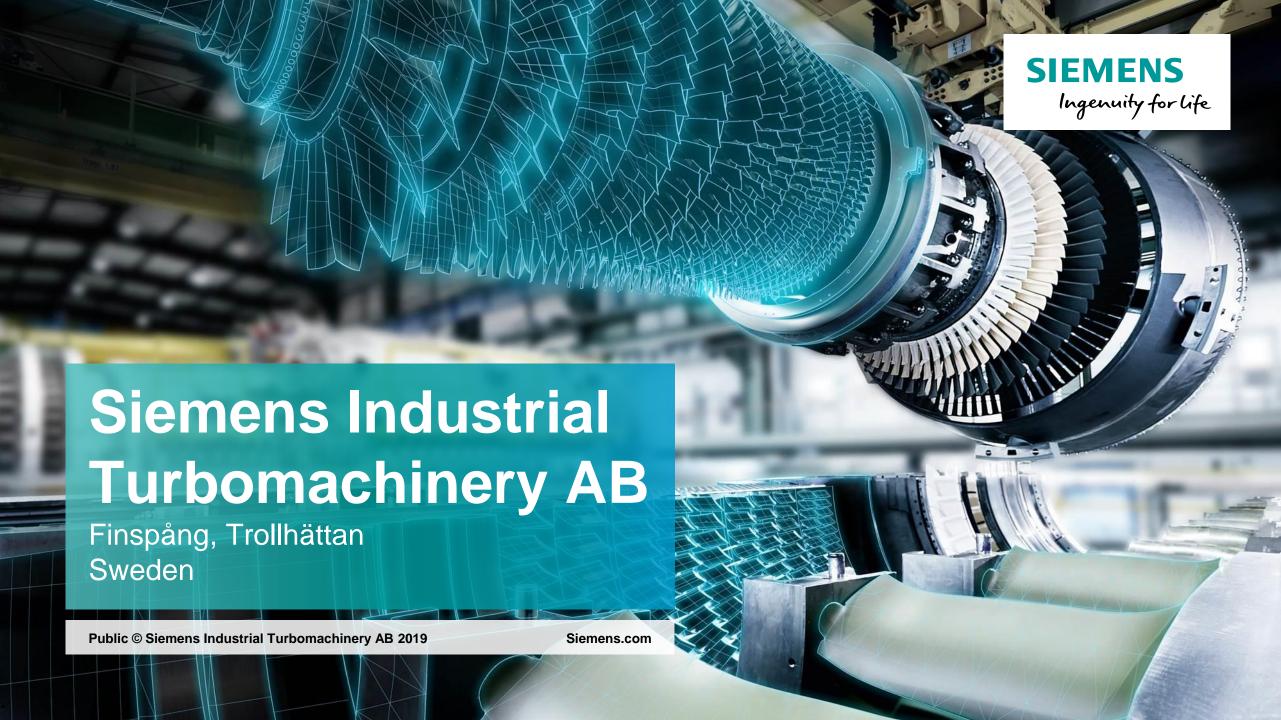


Service Companies (Financial Services, Global Business Services, Real Estate Services)

Corporate Development (e.g., IoT Services, Corporate Technology, Next47, Portfolio Companies)

#### **Governance units**

<sup>\*</sup>Partial spinoff of Gas and Power planned; transfer of majority stake in SGRE (59%) to new company planned



## The power source for power engineering



We offer products and solutions for generating sustainable and resource efficient electricity. Our customers include utilities, independent power producers and companies in the oil and gas industry.

2018

Turnover (billion SEK)

Number of employees 2 600



## A story of success





- Turbine manufacturing in Finspång since 1913
- Part of Siemens since 2003
- Turnover doubled in ten years

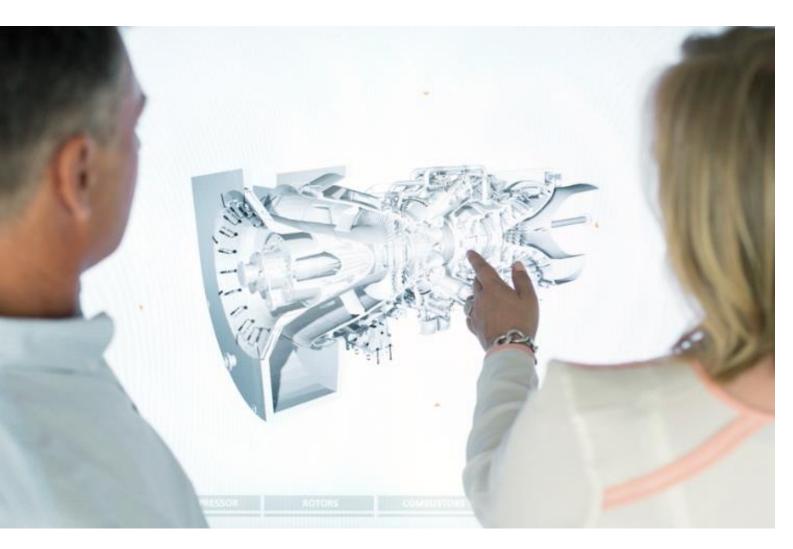


- The largest private sector employer in Norrköping and Finspång
- The second-largest private sector employer in Östergötland



## Global network of competence







#### 2,600 employees at SIT AB

- approx. 2,600 in Finspång (HQ)
- approx. 100 in Trollhättan
- Additional agency staff, consultants etc.

#### **4,200 employees** at Siemens in Sweden

- 40 locations
- Headquarters in Upplands Väsby

#### **377,000 employees** at Siemens globally

- 200 countries
- Headquarters in Munich

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## Siemens Industrial Turbomachinery Combustor Manufacturing in Trollhättan





#### SIT AB in Trollhättan

- Approx. 100 employees
- 8,600 sqm workshop and offices
- Manufacturing and service of combustors which, along with the compressor and power turbines, are the core of the gas turbine
- Specialists in welding, pressing, molding and laser processing



## Energy solutions of the world





We operate where electricity, heating and power is needed;

within municipal and private power producers;

from simple turbine solutions to parts of complete generation plants using both gas turbines and steam turbines

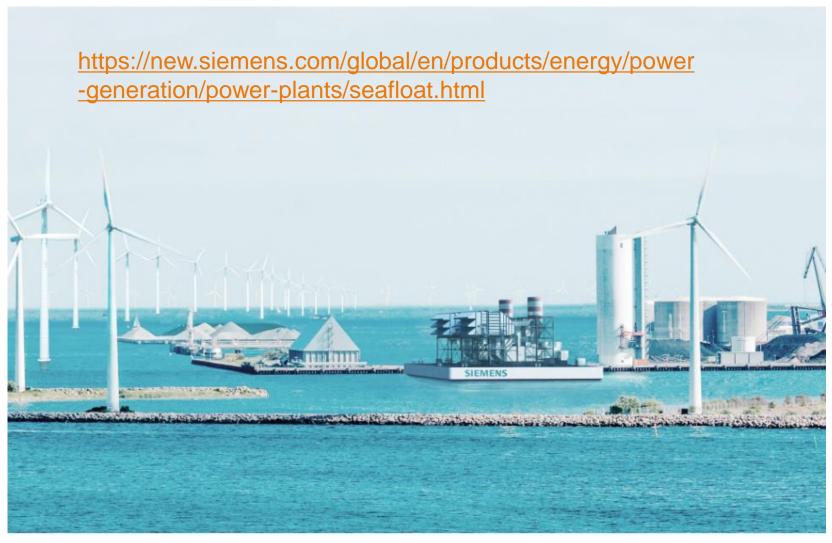
within the gas and oil industry;
 the gas turbine is used as a power source for compressors and pumps to, for example,
 transport oil and gas in pipelines

**12%** of the world's population still has no access to electricity Source: The world bank



## Energy solutions of the world – Sea Float





# Siemens Industrial Turbomachinery Major exporter





#### 1000 gas turbines

Since the start in 1913, we have sold 1000 gas turbines, ~ 2,300 steam turbines and ~ 50 power plants

#### 95% is exported

We export turbines across the globe, so far to more than 100 countries

#### 90% with service agreements

In most cases, customers also purchase a service and maintenance agreement, sometimes for up to 25 years



## **Siemens Industrial Turbomachinery**Gas turbines 5–60 MW





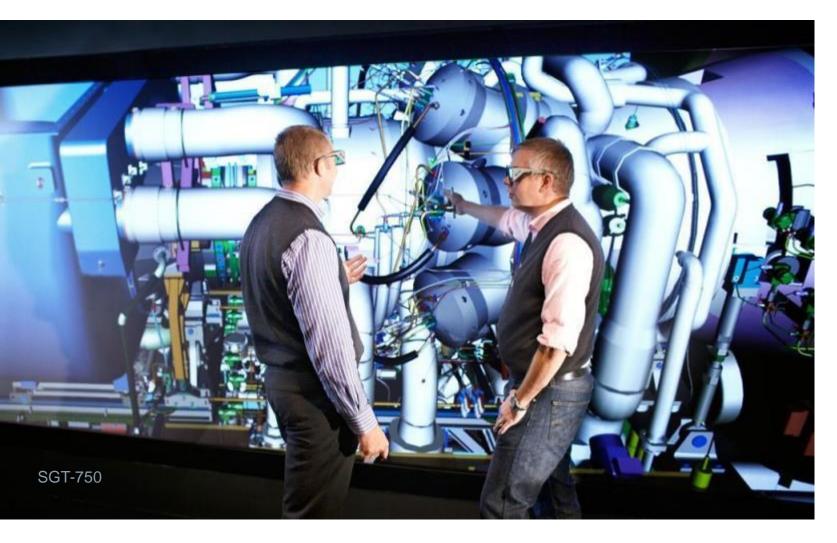
#### Reliable turbines for all needs

- To produce electricity/heating or as a power source
- Combined cycle power plants, with steam turbines, with very high efficiency; more power, lower emissions, same amount of fuel
- World class in terms of efficiency, reliability and environmental performance
- Industrial gas turbines 5-60 MW;
  - SGT-300, SGT-400 manufactured in England, packaged in Finspång
  - SGT-500\*, SGT-600, SGT-700, SGT-750 and SGT-800
     manufactured and packaged in Finspång \*only service
- Aeroderivative gas turbine SGT-A65 (Industrial Trent 60)
   manufactured in North America, packaged in Finspång



Digitalised turbines (IoT)







#### 101010000111111110000000011

- Remote monitoring, control and guidance; VR, AR etc
- 1,500 measure points in every turbine accrue 7 terabytes of data annually
- Any issues are discovered and fixed before they have an operational impact
- Lifetime analysis, planned maintenance, spare parts, customerspecific modifications and upgrades, technical advice and training, 24-hour helpdesk

### **Siemens**

### Sustainability – a cornerstone



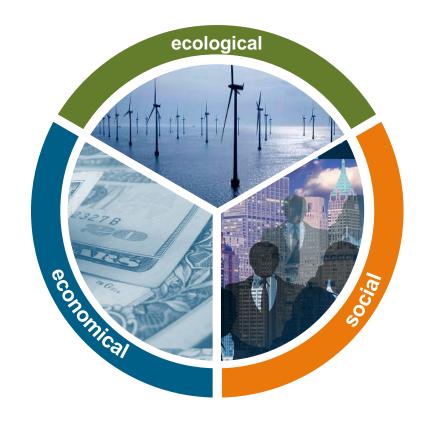


- Acting sustainably is about balancing economical,
   environmental and social factors which are not conflicting but could even provide new business opportunities.
- Many initiatives and co-operations globally and locally
- Siemens' objective: being CO<sub>2</sub>-neutral by 2030
- Siemens no 1 at Carbon Clean 200 list 2017
- Siemens' "environmental portfolio" reduced our customers emissions by 570 million tonnes in 2017 thanks to for instance
  - Renewable energy (e.g wind power)
  - Energy efficient solutions (e.g. gas turbines)



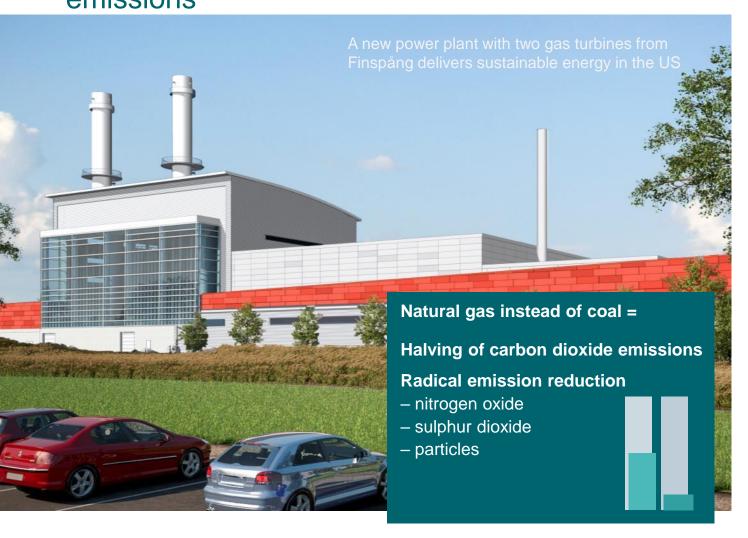






Example: Gas turbines from Finspång halves carbon dioxide emissions







#### Natural gas + wind replaced coal

City of Holland ("the Tulip City") in Michigan, northern US

- approx. 34,000 inhabitants
- the largest sidewalk snow-melting system in the US
- had an older, coal-fired power plant
- had an increased need for electricity
- growing environmental regulations
- after a comprehensive analysis decided to replace coal with a combination of natural gas and wind

#### Two gas turbines (SGT-800) from Finspång

To achieve maximum fuel efficiency, the coal fired power plant was replaced with a combined cycle power plant with two SGT-800 gas turbines from Finspång to supply electricity and heat. Inauguration of the plant took place in 2017.

## Finspång – "the birth-place of Swedish industry"



#### 500 years of smart adaptation

**1496:** Ironworks set up in Finspång ("Finspångs Bruk")

**16th century:** The ironworks is turned into public ownership

(owned by the king)

**17th century:** Manufacturing of canons starts

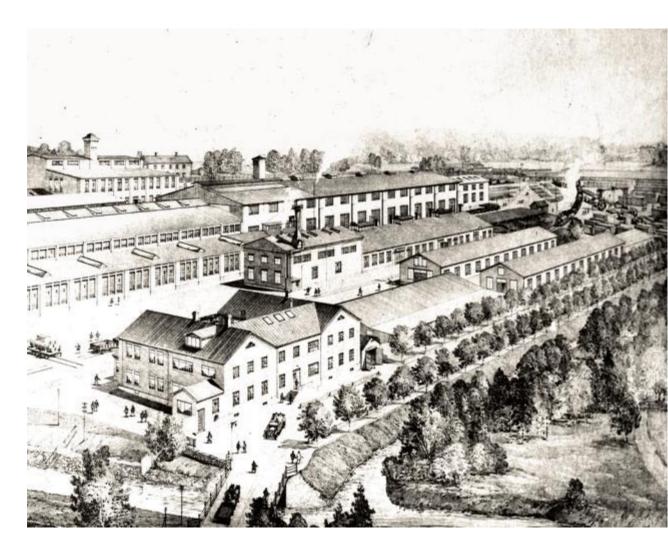
Louis de Geer I purchases the works

Louis de Geer II builds the castle

**18th and 19th century:** One of the largest cannon

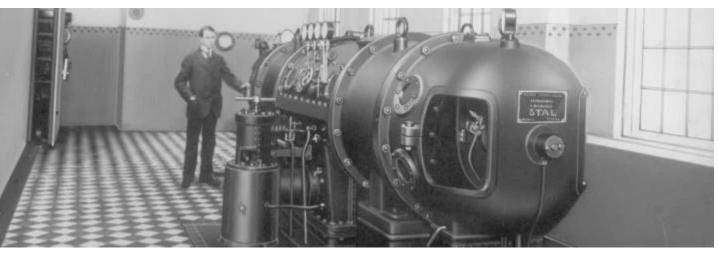
manufacturers in the world

1911: The last cannon is tested in Finspång



### A story of power







#### Manufacturing in Finspång since 1913

**1913:** The Ljungström brothers start a steam turbine factory in the empty artillery works in Finspång – the first customer is in London, the second one in Skärblacka (top picture)

**1940/50's:** jet engine development under Curt Nicolin's direction leads to Sweden's first gas turbine (bottom pic.)

1959: merger with De Laval steam turbines

**1960/70's:** steam turbines to the Swedish nuclear power industry, the largest steam turbine manufacture in the world for ships

**1980/90's:** strong growth in gas turbines, in part because of a reduction in nitrogen oxide emissions (low NOx burner)

## The future of manufacturing



#### **Turbine operations in the 21st century**

**2003:** largest manufacturer of steam turbines in the world, second largest on medium-sized gas turbines; Siemens acquires the turbine operations

**2005:** world-leader in steam turbines for solar power; i.e. electricity without any carbon dioxide emissions (primarily to the US and Spain)

**2010:** the latest gas turbine is launched; SGT-750. Constructed as a full-scale 3D model; tested in a VR studio

2013: 100 years of turbine operations in Finspång

**2016:** new workshop for development, serial manufacturing and repairs of turbine parts in metal using 3D printing (a k a AM; additive manufacturing);

- Up to 10 times faster
- Previously "impossible" constructions are now possible ("if you can dream it you can do it!")
- Minimal environmental impact



# Siemens Industrial Turbomachinery Working at the cutting edge of development

SIEMENS
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- ~ 400 people working with R&D in Finspång
- Our own lab and test rigs
  - Forerunners in using 3D printers to print components of metal (picture)
  - Development of components for carbon dioxidefree fuels such as hydrogen gas
- ~ 38,000 people within R&D at Siemens globally







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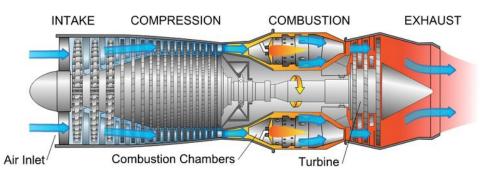


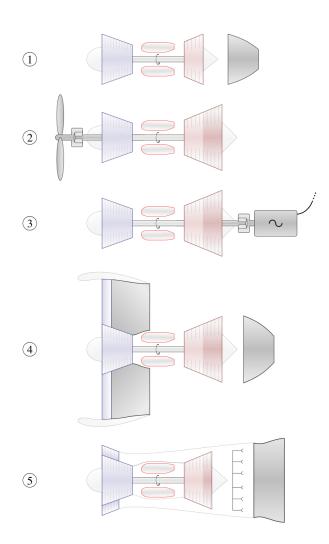
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## What is a gas turbine?









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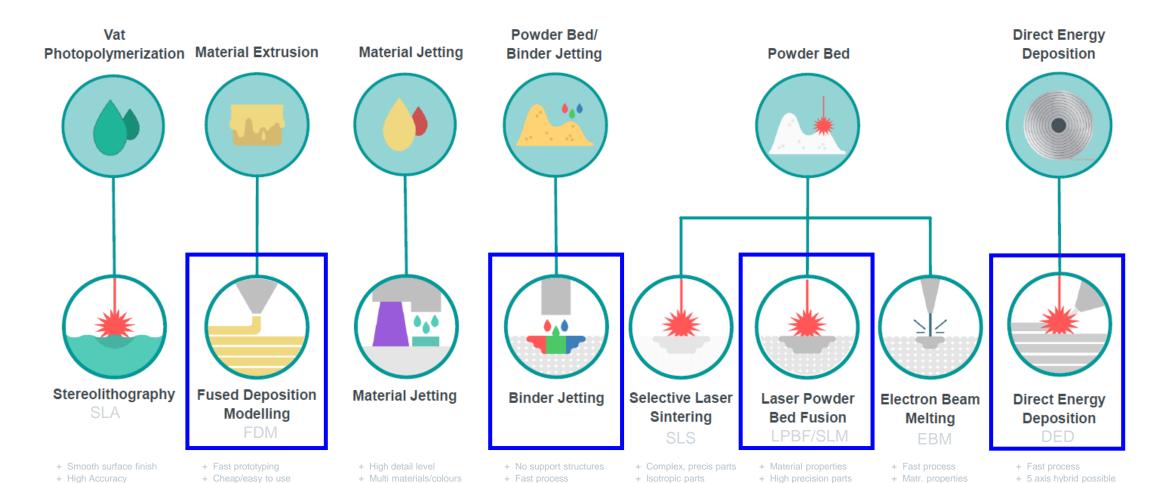


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## **3D Printing**

### Different processes





Anisotropic parts

Low resolutionPost-processing

+ No oxidatiopn

# **3D – Printing**Wide applications

# SIEMENS Ingenuity for life











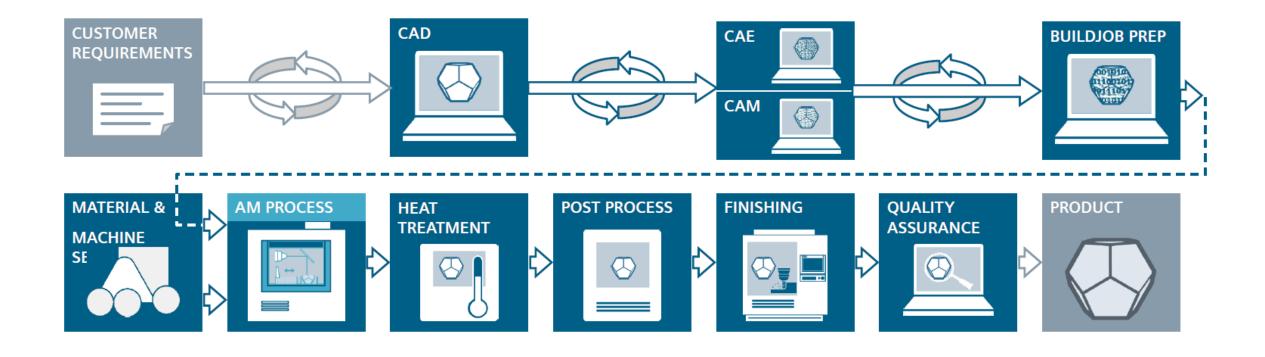






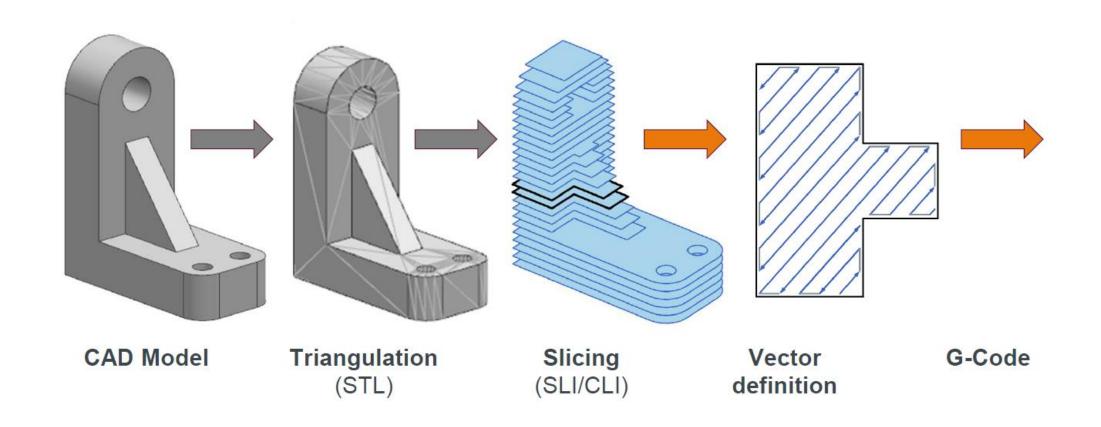
# **3D Printing** *Workflow*



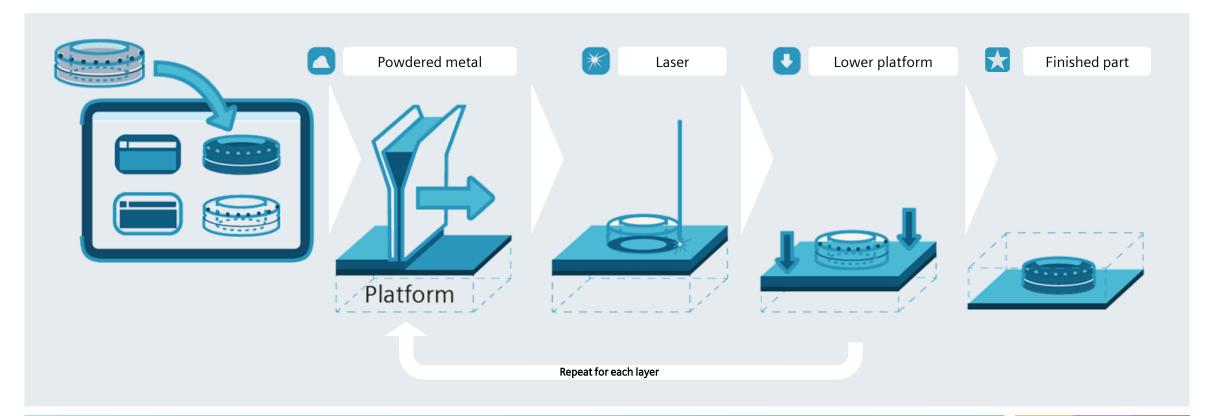


### **Data Workstream**









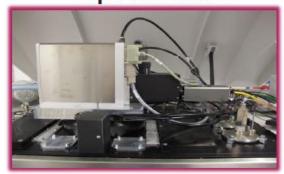
Additive Manufacturing (AM) refers to a production process in which components are created layer by layer on the basis of digital 3D design data.

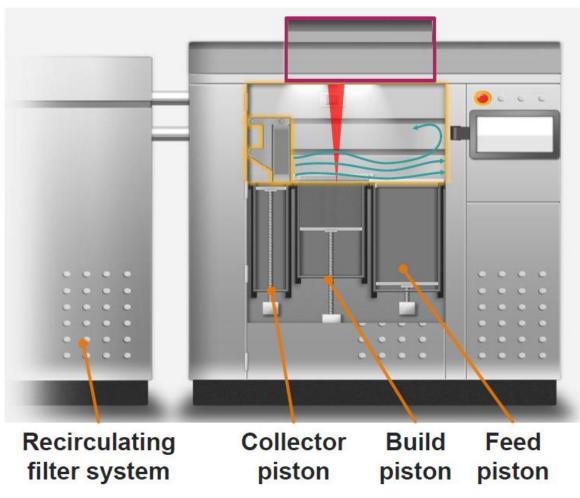


# AM – Hardware *Printer*



**Optical unit** 





**Build chamber** 



# **AM – Hardware** *Auxiliary hardware*





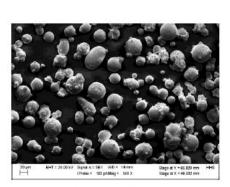




Inert gas







Powder

# **AM – Hardware** *Auxiliary hardware*





**Depowdering unit** 



**Separation cutting** 



Industrial oven

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## **Changing the future with Additive Manufacturing**

Why do Siemens work with additive manufacturing?





Time-to-Market & Lead Time Reduction

- Fast technology validation & product development on demand
- Shortened process development
- Overall lead time reduction



**Supply Chain & Reduced Complexity** 

- Mitigate single source situations on e.g. mature parts
- Reduction of assemblies to one component
- Small batch sizes & different parts in one build job



**Cost Reduction** 

- Product cost reduction
- Simplified manufacturing & repair



**Environment Benefits** 

- Reduced emissions through improved fluid mixing, e.g. complex nozzle designs
- Reduced waste from alloys



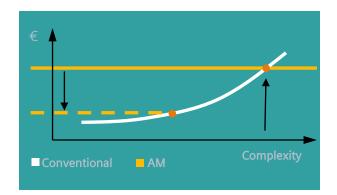
**Innovative Designs** 

- New geometries
- Better heat transfer & cooling
- Improved efficiency & power output

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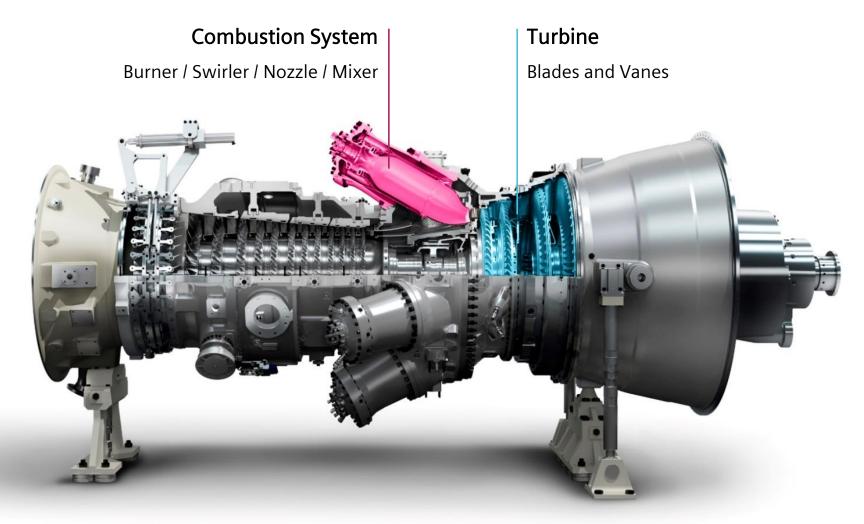
## Gas turbine focal areas for Additive Manufacturing today





High tech components with complex design and high potential to improve customer value

efficiency, durability,



# Key factors and technologies in the development of future gas turbines



### Compressor

- Increase of mass flow
- Increase of pressure ratio
- 3D aerodynamics optimization
- Reduction of aerodynamic losses



### Combustion

- Higher combustion temperatures
- Optimized burner (fuel flexibility)
- Reduced emission
- Increased efficiency



#### **Turbine**

- Higher turbine inlet temperatures
- New materials and coatings
- Improved cooling and sealings
- 3D aerodynamics, loss reduction

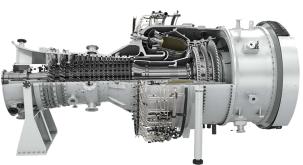


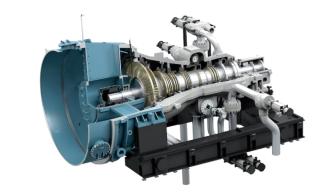
These goals cannot be reached with conventional manufacturing technologies

# Product portfolio offers huge possibilities for AM! Installed fleet of >50 000 different rotating equipment

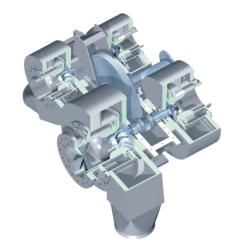
















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# Siemens is a world leader in designing and producing commercial AM components for serial production





Siemens experience covers today more than...

>1 500 000

operating hours on Siemens turbines

>40

3D printing machines operational worldwide 150+

specialized engineers

200

components identified for AM until 2025

components already commercially implemented

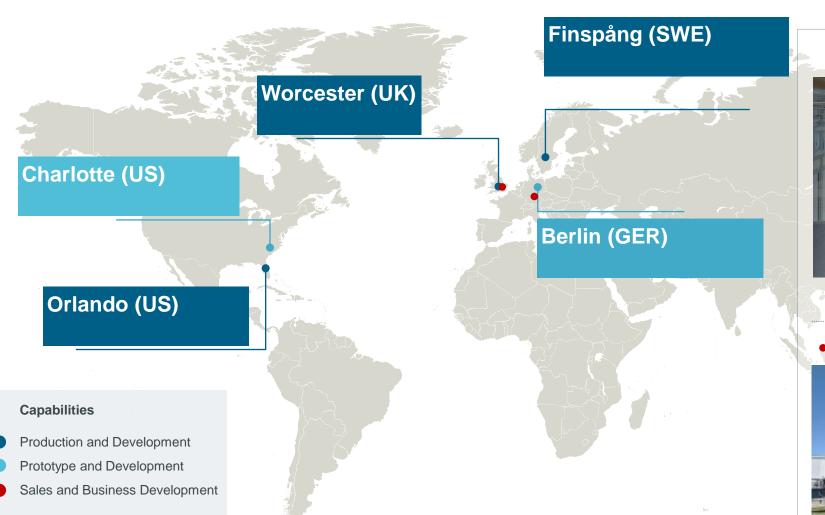
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## **Global footprint**

# Our manufacturing and engineering network spans the globe





### Finspång



Significant footprint expansion

#### Worcester



New state-of-the-art AM facility

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# **AM Workshop** Finspong





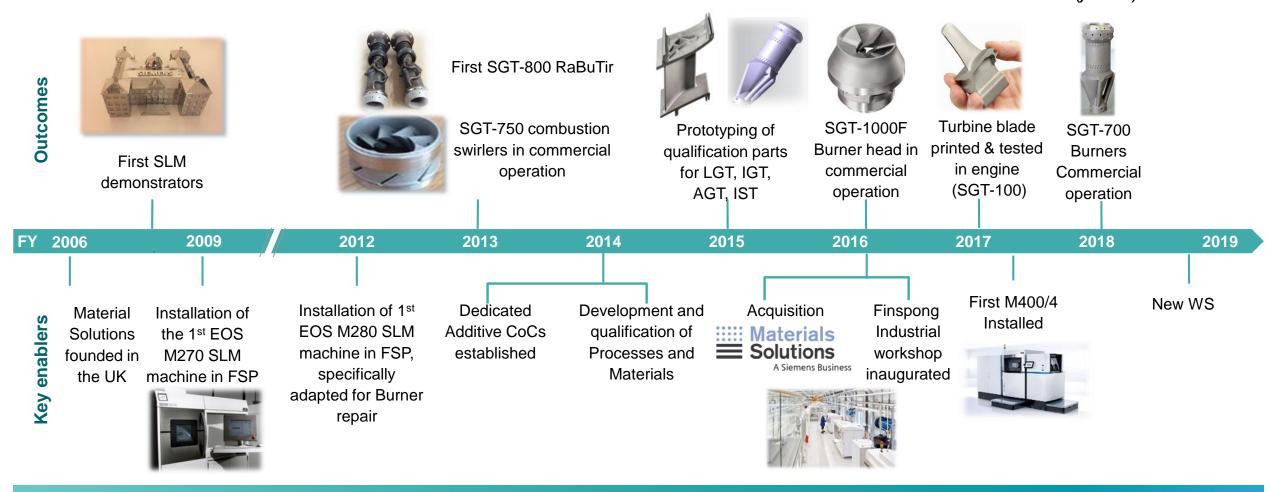
Old Curt Nicolin gymnasium

- Prototyping
- Burner repair/Serial production
- Sawing
- 5 Axis Milling
- Powder removal/cleaning
- Quality Checks
- Printing steel and superalloys

# Siemens was an early adopter of SLM AM technology and have successfully scaled its production

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### From R&D to serial parts production with SLM technology in 10 years

SLM: Selective Laser Melting RaBuTiR: Rapid Burner Tip Repair

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# >1,500,000 operating hours on commercial gas turbines: Siemens is front runner in industrializing AM



Spare Parts on Demand	"Design for AM" Burners	Burner Repair	Rapid prototyping
40% lead time reduction	H2 capability 13 → 1 parts	Leadtime from months to weeks Reduced temperature	Leadtime from years to month Improved cooling
New Business Models	Serial Production	Performance Increases	Iteration time

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# Repair of burners – RaBuTir

## Rapid Burner Tip Repair



#### Rapid Burner Tip Repair (RaBuTiR)



#### Key benefits include:

- Improved cooling design brings down metal temperature
- Longer part lifetime
- Increased reliability
- Allows more customization for fuel flexibility
- Reduces the number of parts from 10+ in a new burner to just one AM repair

>1000 units have been produced - serial repair reached

## iBuMa (intelligent Burner Manufacturing)



### Conventional thinking

Additive Manufacturing thinking



system simplification

26 → 3 weeks lead time reduction

22% weight reduction



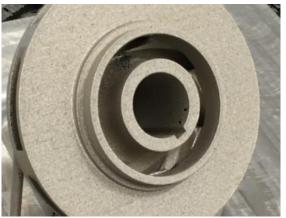


# 3D printed parts are already in use at Nuclear Power Plant Krško, Slovenia

First 3D printed water pump impeller is successful commercial operation at nuclear power plant

#### **Customers benefits:**

- Obsolete parts can be re-produced
- Significant lead time reduction
- Parts on demand





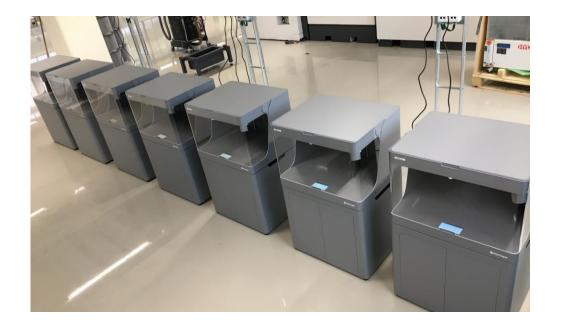




Page 45 2019-10-07 Siemens Additive Manufacturing

## **Plastic printing in Finspong**

Parts/fixtures/tools for automotive/aero/manuf. industry



- Industrial plastic printers
- Glass or carbon reinforced fiber
- Lead time: Days to max 2 weeks
- Used for parts/fixtures/tools







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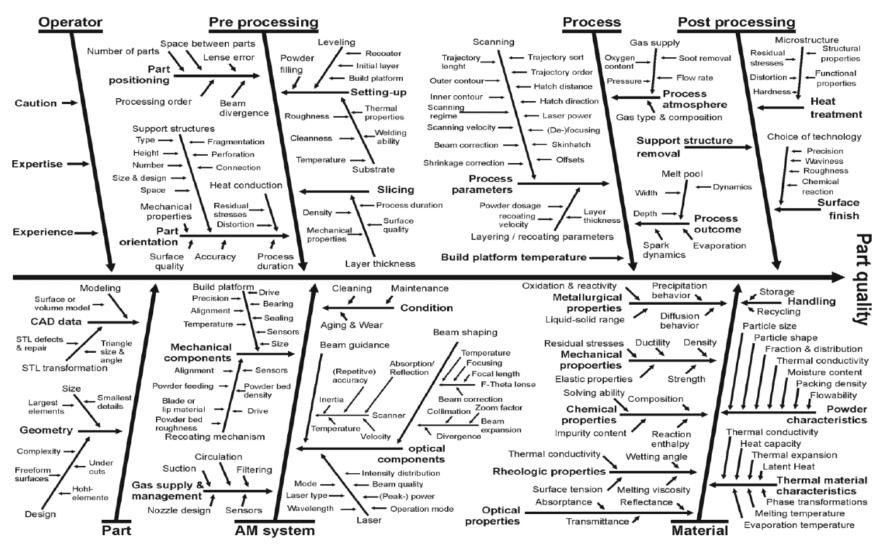




## **Complexity of SLM**

## Many parameters affecting the final part quality

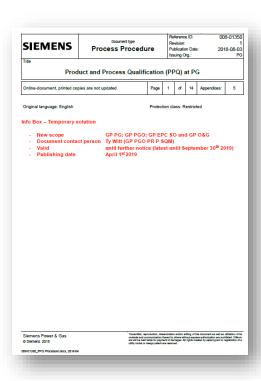




# Product & component qualification Secure serial production quality

### Siemens PPQ system utilized;

- Similar to PPAP (AS9145)
- 18 elements



Element	Content
1	Product Release
2	Supplier Drawings and Specifications
3	Critical to Quality (CTQ)
4	Manufacturing Control Plan
5	Inspection Records and Data Sheets
6	Materials Data
7	Destructive and Non-Destructive Testing
8	Metals Joining Documents
9	FMEA
10	Process Capability
11	Gage R&R
12	Tooling and Gages
13	Discrepancy Reports and Eng. Changes



Element	Content
14	Packaging Instructions
15	Special Process Documents
16	Miscellaneous Documents
17	Personnel & Supplier Details
18	FAI

### **Standards**

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ISO 9001 - Quality

ISO 14001 - Environment

ISO 50001 - Energy

OSAS 18001 - Occupational health/EHS





AS 9100 - Aerospace Various AMS Standards









## **AM Digitalisation Vision:**

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"Autonomous", closed loop and self healing processes, gas turbines order spare parts by themselves

### **Autonomous Workshop 2025**

- Autonomous micro factories
- Autonomous planning, control and learning in AWAREnet

### **Intelligent Workshop**

- · Personnel governed digital workshop.
- · Automated process correction

"Intelligent Workshop" through Robots, VR/AR, Al



#### **Learning Workshop**

- · Digitally assisted personnel.
- Process improvement through machine learning.

"Learning Workshop" through **Big Data Analytics** and Machine Learning



#### **Connected Workshop**

- Digitally informed personnel.
- Process governance and understanding

"Connected" through MES and Use Build Job Simulation



IoT for AM



#### **Traditional Workshop**

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# Siemens offerings within Additive manufacturing Both a service provider and a user





Printing services

- Metal and plastic printing
- Prototypes and serial manufacturing
- New parts, repairs, spare parts on demand, obsolete parts



**Design services** 

- Design workshops,
- Access to design expertise
- Complete dev. from CFD, MI, Design to drawing/printing



Testing/Validation

- Mechanical testing, HCF, LCF, metallurgical investigations
- Heattransfer/Flowtests in advanced in-house rigs
- Access to Siemens network



**Software solutions** 

- NX CAD/CAM, e2e process chain, Simcenter
- AM Monitor, MES Manufacturing Execution system
- Control systems

## The value delivered by Additive Manufacturing





Value



Reduction of greenhouse gas emissions



Less resources in production process



Reduction of development time



Flexibility for design of parts



Faster repairs



Reduction of lead time



- First industrial Siemens facility for power generation components
- Fully industrialized
- Components in commercial production



